

What Should be on Your Medicare Radar

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California Hospital Association

Health Financial Systems User Meeting
October 13, 2016

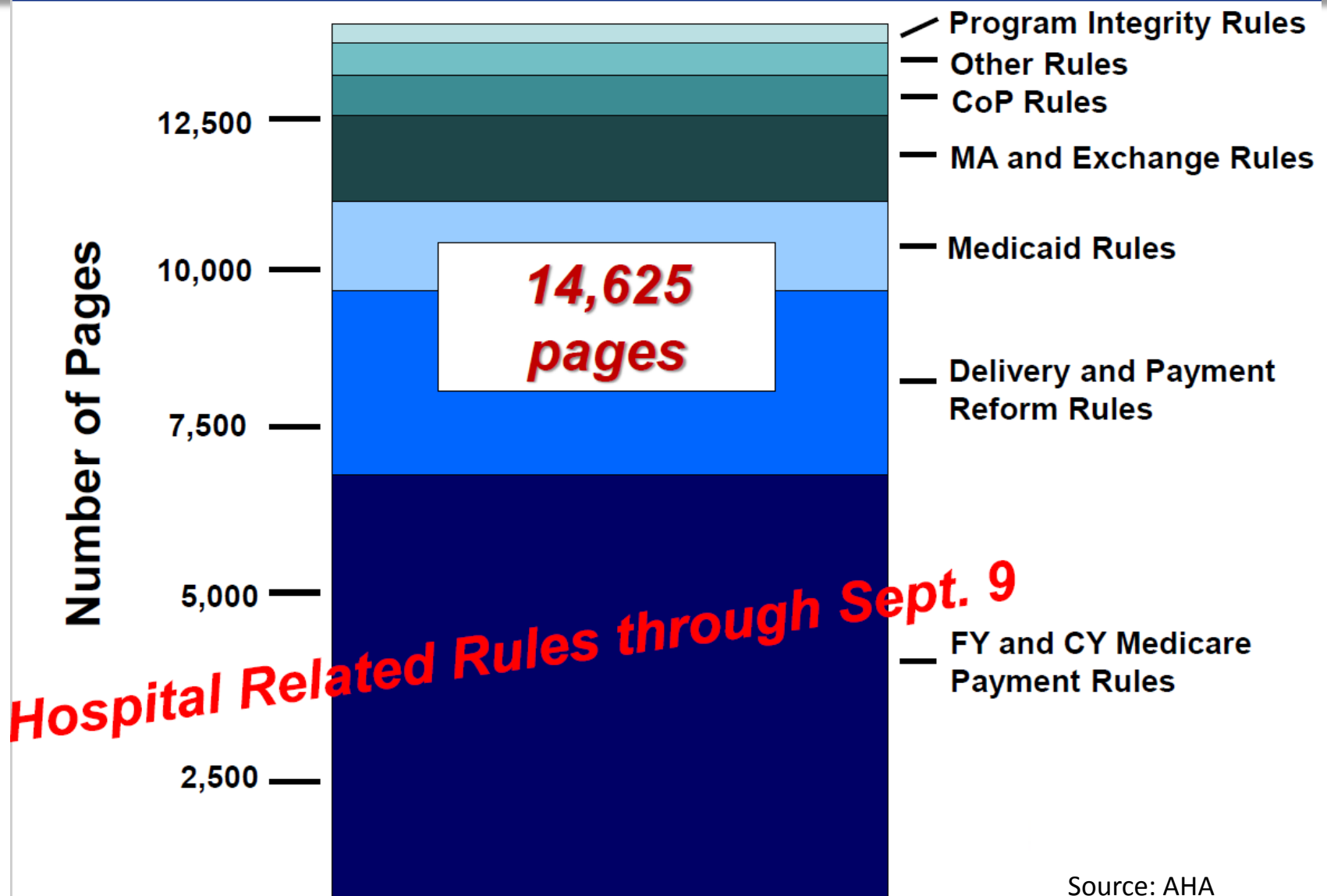


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**Text your questions to
703-340-9850!**



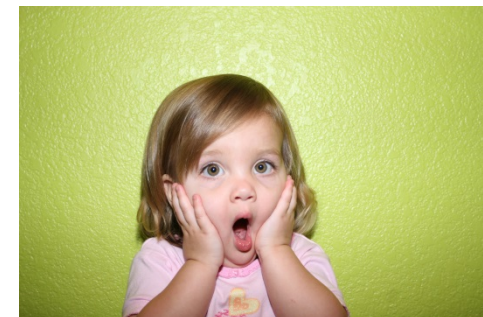
2016 Regulatory Onslaught





Still to come by December 31st

- Outpatient Final Rule
- Physician Fee Schedule
- Home Health Final Rule
- MACRA Final Rule
- Cardiac Bundling Final Rule (EPMs)
- Medicare Appeals Final Rule
- 340B Guidance
- Discharge Planning CoP Final Rule
- Antibiotic/Non-discrimination Cop Final Rule
- Medicaid Supplemental Payments
- Medicaid DSH Cuts Proposed Rule – January 2017





Overview

- Section 603 — Implementation of site-neutral payment for new provider-based hospital outpatient departments
- New Episode Payment Model for Cardiac Care and Comprehensive Joint Replacement (CJR) payment model expansion
- Proposed Medicare Part B drug payment model
- MACRA — Merit-Based Incentive Payment System (MIPS) and Alternative Payment Models (APMs)
 - Implications for hospitals and physicians
- NOTICE Act — new patient notification of observation status

Section 603 of the Balanced Budget Act of 2015

Site Neutral Payments for New Off-Campus Provider-Based HOPDs



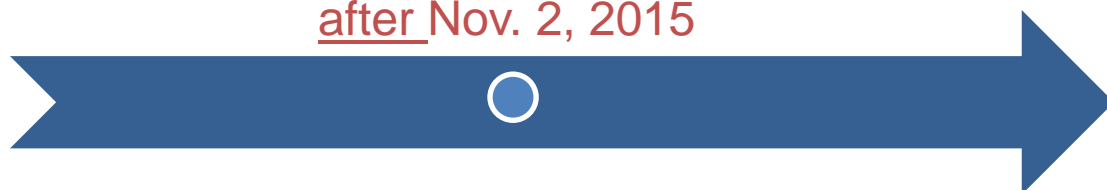
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BBA of 2015

- Raises the debt ceiling through March 2017
- Raises the discretionary spending caps by \$80 billion above current levels, split evenly between defense and non-defense spending
- **Implements site-neutral payments for new off-campus provider-based hospital outpatient departments** — those that come into being after the Nov. 2, 2015 enactment of the legislation

Off-campus HOPD Services
furnished or billing on or
after Nov. 2, 2015



CY 2017
PFS/ASC/
CLFS Rates



Pre-Rulemaking Approach



Transmitted Via Email
June 8, 2015
Andy Blum
Acting Administrator
Division of Healthcare & Medical Services
Department of Health and Human Services
James M. Harington Building
200 Independence Avenue, Southwest, Room 403 G
Washington, D.C. 20435
ATTENTION: Section 403 of the Balanced Budget Act of 2003
Dear Acting Administrator:
In following up on our visit with Texas Comprehensive Services Center for Medicine, on March 22, we wanted to share additional details on CMS' progress for implementing and improvement of Section 403 of the Balanced Budget Act (BBA) of 2003, which required private Medicare fee-for-service (FFS) services to be provided in a new (FFS) hospital outpatient department (HOPD), effective January 1, 2017. The California Hospital Association (CHA) and its more than 400 member hospitals and health systems are deeply concerned about the adverse impacts that legislation will have on access to care for beneficiaries in California and will continue to advocate needed change. In the interim, we appreciate CMS' consideration of a number of specific issues, some of which are unique to California, as it considers implementation of the legislation.
Beginning January 1, 2017, covered outpatient services, including all new off-campus HOPDs (other than those included in a designated emergency department) will no longer be covered as outpatient prospective payment system (OPPS) services. Instead, if a facility, covered under the Medicare Part B payment system, such as the Medicare provider fee schedule, the ambulatory surgery center payment system or the clinical laboratory fee schedule.
Further movement on the matter includes The Helping Hospitals Sustain Care Act of 2014 (H.R. 1275), recently passed by the House of Representatives. CHA supports this measure, which would allow a limited number of off-campus hospital outpatient departments to receive OPPS payments as FFS, until the FY 2018 that more under development plans to the BBA's enactment. While not as broad as steps in the FY 2018 that more under development plans to the BBA's enactment. However, without additional regulatory flexibility offered by CMS, this legislation will not meet the needs of California providers that — due to the fact of their size — find themselves with no revenue despite being placed by the rules.
As discussed in March with a number of CHA staff, the deletion of a "new" off-campus HOPD has created a number of specific issues that we hope will be addressed in subsequent. More specifically, a new and/or "new" off-campus HOPD is defined as an off-campus department that moved from the Medicare outpatient services under the OPPS on or after Nov. 2, 2013, the date of the law's enactment. Since then, the California Hospital Association has been in contact with the California Department of Public Health and the California Department of Health Services. However, no license was not issued by the California Department of Public Health and the California Department of Health Services. Therefore, the hospital was Medicare denied access beginning October 16, at which time November 1, 2015. Thanks for hospital care. Medicare denied access beginning October 16, at which time November 1, 2015.

- Ensure cuts are implemented in the most fair, favorable and flexible manner possible.
- Specifically:
 - Allow existing hospital outpatient departments (HOPDs) to relocate
 - Allow existing HOPDs to change ownership
 - Allow considerations for those “under development” as of date of enactment
- Limit administrative burden by ensuring HOPD continues to bill on UB 04, not the CMS 1500
- OPSS proposed rule outlined the provisions for implementation



Section 603 Implementation Overview

1. Creates and defines terms including “excepted items and services” to describe those items and services that are excluded, or “excepted,” from the Section 603 site-neutral payment system policy and, therefore, would still be paid under the OPPS. “Excepted” = Grandfathered services
2. Defines “off-campus PBDs” and proposes the requirements that would allow certain off-campus PBDs to retain their “excepted” status, both in terms of the facility itself, as well as for the items and services it furnishes.
3. Establishes new payment policies for “non-excepted” items and services.



Continued Payment under OPPS

- “Excepted items and services” would continue to be paid under OPPS if they are:
 - Furnished in a dedicated emergency department (as defined under EMTALA)
 - The PBD furnished and submitted a bill for OPPS service before Nov 2*
 - Services provided are in the same “clinical family of services” prior to Nov 2
- On-campus PBDs are excepted (grandfathered) and continue to receive OPPS payments
- Services provided within 250 yds. of remote location
- FAQ: What about PT, OT and ST? Not applicable; currently paid under PFS i.e. no change at this time



250 Yards

- On-campus as defined in 42 CFR 413.65
- Campus is:
 - Area “immediately adjacent” to providers main buildings
 - Areas and structures “located within 250 yards” of the main buildings
 - Other areas per regional office determination
- Preamble of the proposed rule is the first additional language outside the previously published guidance
- Consult with internal teams regarding current documentation of “your campus” and any “immediately adjacent structures”



Relocation of Existing PBD

- Off-campus PBD services essentially frozen in time
- CMS proposes off-campus PBDs must retain the same physical address, including the suite number to retain its “excepted” status and continue to receive OPPS rates
- If a PBD changes location, it would be subject to a different applicable payment system
 - If you have an existing PBD on campus and you move to off campus, it would then be subject to new payment system
- CMS proposes a limited exception process for comment
- Most concerning for California hospitals as this impacts many plans for meeting seismic compliance



Expansion of Services

- CMS proposes that “excepted” off-campus PBDs would continue to receive OPPS only for those items and services billed prior to November 2, 2015*
- CMS proposes that service types be defined by 19 clinical families
- Any specific service within the clinical family billed prior to November 2, that entire clinical family of services would continue to be paid under OPPS
- CMS proposes that any expansion of services beyond those furnished under the specific clinical families would be subject to site neutral rates
- *see regulatory text on page 702 of display copy



Proposed Clinical Families of Services

Clinical Families	APCs
Advanced Imaging	5523-25, 5571-73, 5593-4
Airway Endoscopy	5151-55
Blood Product Exchange	5241-44
Cardiac/Pulmonary Rehabilitation	5771, 5791
Clinical Oncology	5691-94
Diagnostic tests	5721-24, 5731-35, 5741-43
Ear, Nose, Throat (ENT)	5161-66
General Surgery	5051-55, 5061, 5071-73, 5091-94, 5361-62
Gastrointestinal (GI)	5301-03, 5311-13, 5331, 5341
Gynecology	5411-16
Minor Imaging	5521-22, 5591-2
Musculoskeletal Surgery	5111-16, 5101-02
Nervous System Procedures	5431-32, 5441-43, 5461-64, 5471
Ophthalmology	5481, 5491-95, 5501-04
Pathology	5671-74
Radiation Oncology	5611-13, 5621-27, 5661
Urology	5371-77
Vascular/Endovascular/Cardiovascular	5181-83, 5191-94, 5211-13, 5221-24, 5231-32
Visits and Related Services	5012, 5021-25, 5031-35, 5041, 5045, 5821-22, 5841



Change of Ownership

- If a hospital experiences a change of ownership – in its entirety – and the new owner accepts the Medicare CCN, CMS proposes that the PBD may retain their “excepted” status
- If the provider agreement is terminated under a change of ownership, CMS proposes the off-campus PBD will lose its “excepted” status and be subject to site-neutral payment policies



What happens in 2017?

- CMS proposes that for NEW PBDs, the “applicable payment system” would be the PFS for the majority of services
- **Physicians** would be able to bill on the CMS 1500 and be paid the “higher non-facility” rate under the PFS for services they are eligible to bill
- **CMS proposes no payments be made directly to hospitals during this “transition year”**
 - CMS suggests new off-campus PBDs consider re-enrolling as a group practice or an ASC and bill for services under those applicable payment schedules



What happens in 2017?

- CMS proposes that new off-campus PBD PHP programs receive the CMHC rate for PHP services rather than OPPS rates
- Providers can bill under the CLFS as appropriate
- CMS seeks comment on how providers can direct bill for services not applicable under other fee schedules
- CMS expects new relationships to form under such a proposal and seeks input on the impact of Stark and Anti-kickback
- Limitations of the reassignment of billing rights rules, anti-markup prohibition, application of physician self-referral laws etc.



CHA Comments

- The statute must be interpreted to infer that services were furnished not necessarily billed before November 2.
- CHA provided legal arguments for the statute to be read in its broadest sense to get additional California facilities under the exception process
- Support CMS not making any revisions to current provider-based regulations; leaving definition of campus to discretion of CMS regional offices.



CHA Comments

- **Urge CMS to delay implementation of Section 603 until FY 2018 at the earliest, non-payment to hospitals is unacceptable and unreasonable**
 - History of delay, and more time needed to update systems
 - Impact on beneficiaries access to care
 - Impact on relationships with physicians – no time to revisit all contracts
 - Need to provide CMS with the list of all the billing issues they need to address when implementing this rule
 - 3 day payment window, different services at different sites on same day, different payment systems



CHA Comments

- **Relocation and rebuild must be allowed under the regulatory framework**
- Reconsider exception process; **perhaps an attestation process for common reasons for relocation**
- Lease renewal, renovation needed, more convenient location for patients, natural disaster, state law requirements (seismic)
- Consideration of services billed for that were on campus, and need to move off campus for same reasons.
- Intent was to discourage acquisition of physician practices, not to freeze health care services in time



CHA Comments

- Law is silent when it comes to expansion of services
- CHA will argue that CMS defines the provider-based department as a department, regardless of services provided and **that any limitation on services provided would be unacceptable**
 - Focus must be on patients and community needs without the threat of the loss of reimbursement
 - Need specific stories of services that are needed in communities and hospitals commitment to provide service



CHA Comments

- **Urge CMS to allow individual PBDs to be transferred from one hospital to another and maintain excepted status**
 - Need to preserve access to services in community and some hospitals may not be able to financially sustain certain services
- CHA will not support CHMC rates for PHP for new off-campus PHP providers; argue for PHP rates
- CMS should consider self-reported data from hospitals prior to implementing site neutral payment system
 - Data collection will take time (not feasible by Jan 1)
 - Clear guidance for reporting from CMS needed
 - Hospitals should review CMS 855, attestation forms etc. before responding to CMS; consistent reporting



Our Legislative Approach

- Provide exception for those already in development on date of enactment (Nov. 2, 2015)
- Look for legislative vehicle
- Challenges:
 - Cost
 - Calendar
 - Few legislative days in 2016
 - Other priorities
- “Dear Colleague” letters to CMS pre-rulemaking and post-rulemaking



HR 5273

- Introduced May 18, passed June 7
- Several provisions important to hospitals
 - HOPD
 - Readmissions and socioeconomic status (SES) adjustment



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Leadership in Health Policy and Advocacy



May 19, 2016

CHA News

Daily briefing for California hospitals

TODAY'S TOP DEVELOPMENTS:

- **CHA Advocacy Alert: New Hospital Outpatient Department Legislation on Fast Track — Will it Help You?**
- [Summary of Hospice Proposed Rule Available](#)
- [Membership Directory Released](#)
- [CHA Participates in ASHHRA Advocacy Day](#)
- [Medi-Cal DRG Provider Webinars Highlight Changes Effective July 1](#)
- [Upcoming CHA Education Events](#)
- [News Headlines - Top Stories From State & National Newspapers](#)

CHA Advocacy Alert: New Hospital Outpatient Department Legislation on Fast Track — Will it Help You?



Action needed: CHA encourages hospital executives to review H.R. 5273, attached, to assess its potential impact on any new off-campus outpatient departments, and to share their findings with CHA.

Timing: Urgent — The bill could be voted on May 24.

On May 18, Reps. Pat Tiberi (R-OH) and Jim McDermott (D-WA), the chair and ranking member, respectively, of the House Ways and Means Health Subcommittee, introduced The Helping Hospitals Improve Patient Care Act of 2016, H.R. 5273. They plan to move the legislation quickly, perhaps as early next week. The bill would make adjustments to the hospital readmissions program and change the grandfathering provision of last year's Bipartisan Budget Act that changes the way new off-campus hospital facilities would be paid. The legislative language, a section-by-section summary and CHA's detailed summary of two key provisions are attached.

CHA is working to understand the impact the new dates and requirements outlined in H.R. 5273 would have on California hospitals with new off-campus facilities. Because the new requirements include documentation that only hospitals will have (attestation and building contracts), CHA needs to hear from hospitals about the bill's potential impact. Hospitals are asked to review the attached documents to determine if their hospital's new off-campus outpatient department would qualify and contact Anne O'Rourke in CHA's Washington, D.C.

Current Law: Section 603

Off-campus HOPD Services
furnished or billing on or after
November 2, 2015

CY 2017
PFS/ASC/
CLFS Rates



HR 5273
as amended

Off-campus HOPD Services
furnished or billing on or
after November 2, 2015

Provider
Submits
Voluntary
Attestation



**CY 2017
OPPS
Payment
Rates**

Voluntary Attestation
Received by CMS before
December 2, 2015

60 days after
enactment
CMS receives
written
certification of
compliance with
'mid-build
requirements'

Binding written
agreement
executed for
"actual
construction" of
HOPD prior to
November 2,
2015

Submission
of CMS
Enrollment
(Form 855)

**CY 2018
OPPS
Payment
Rates**

November
2, 2015

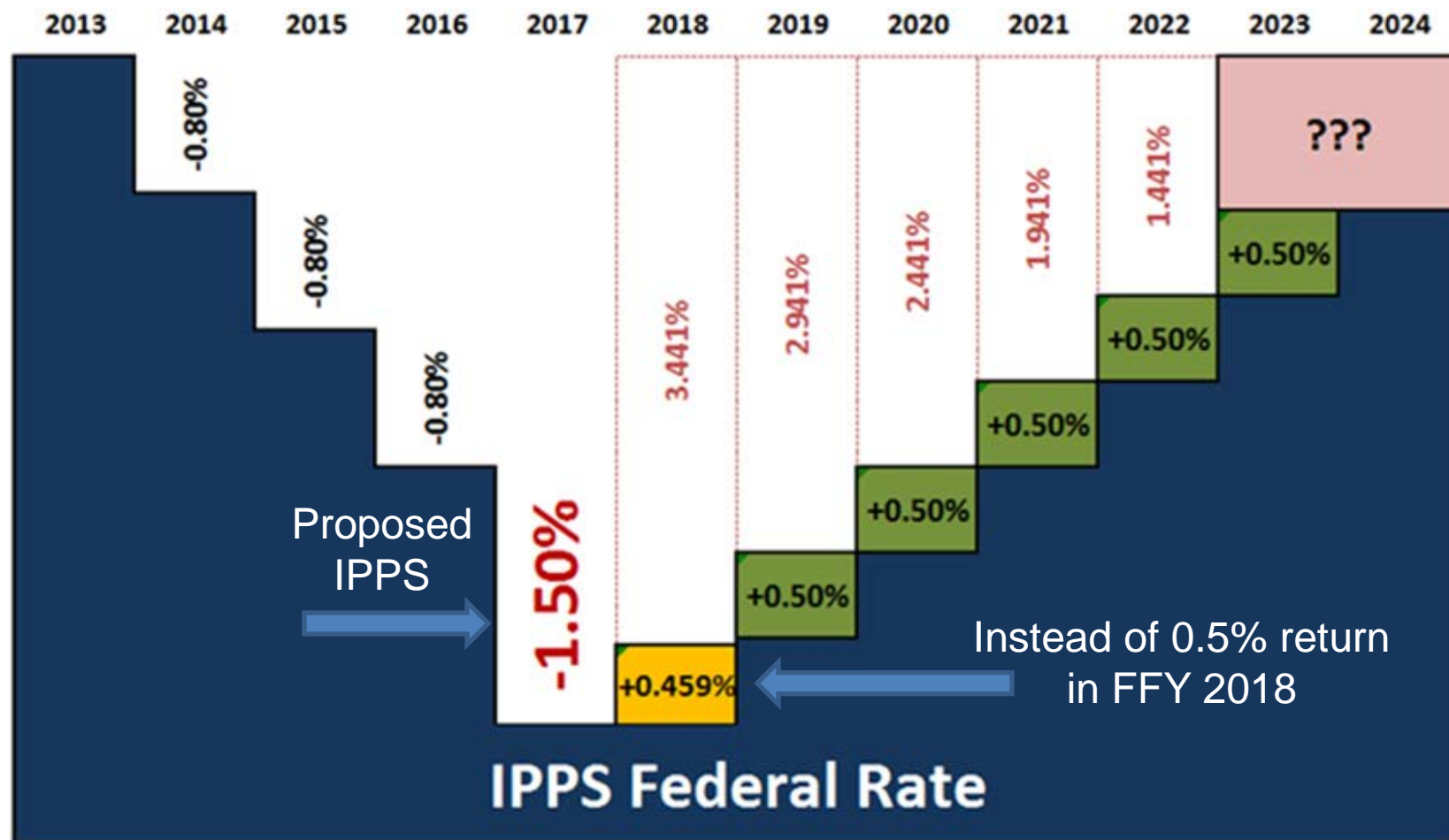
December 31, 2016
or 60 days after
enactment, if later,
CMS receives
voluntary attestation

May 24, 2016





HR 5273 – 0.041 offset





Next Steps

- Assess the next steps; depending on OPPS final rule provisions and future sub regulatory guidance
 - OPPS final rule expected November 1
- Hospitals should reexamine their long-term plans and impacts this may have on future service lines

Episode Payment Models Cardiac Care and CJR Expansion

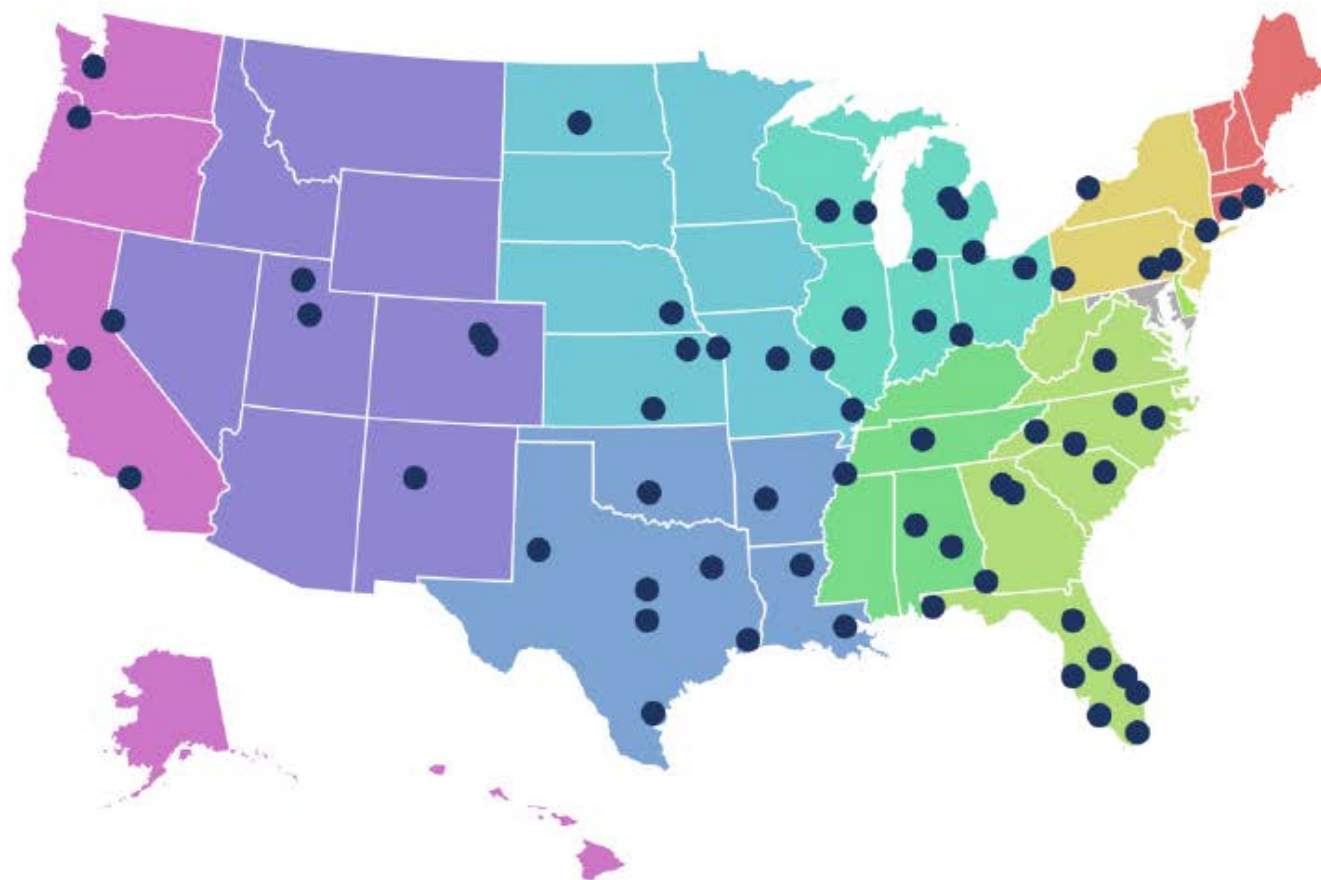
Proposed Rule Highlights



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CJR Payment Program Implementation Began April 1



CMS Regions

Pacific

Mountain

West South Central

West North Central

East North central

East South Central

South Atlantic

Middle Atlantic

New England

Maryland is excluded



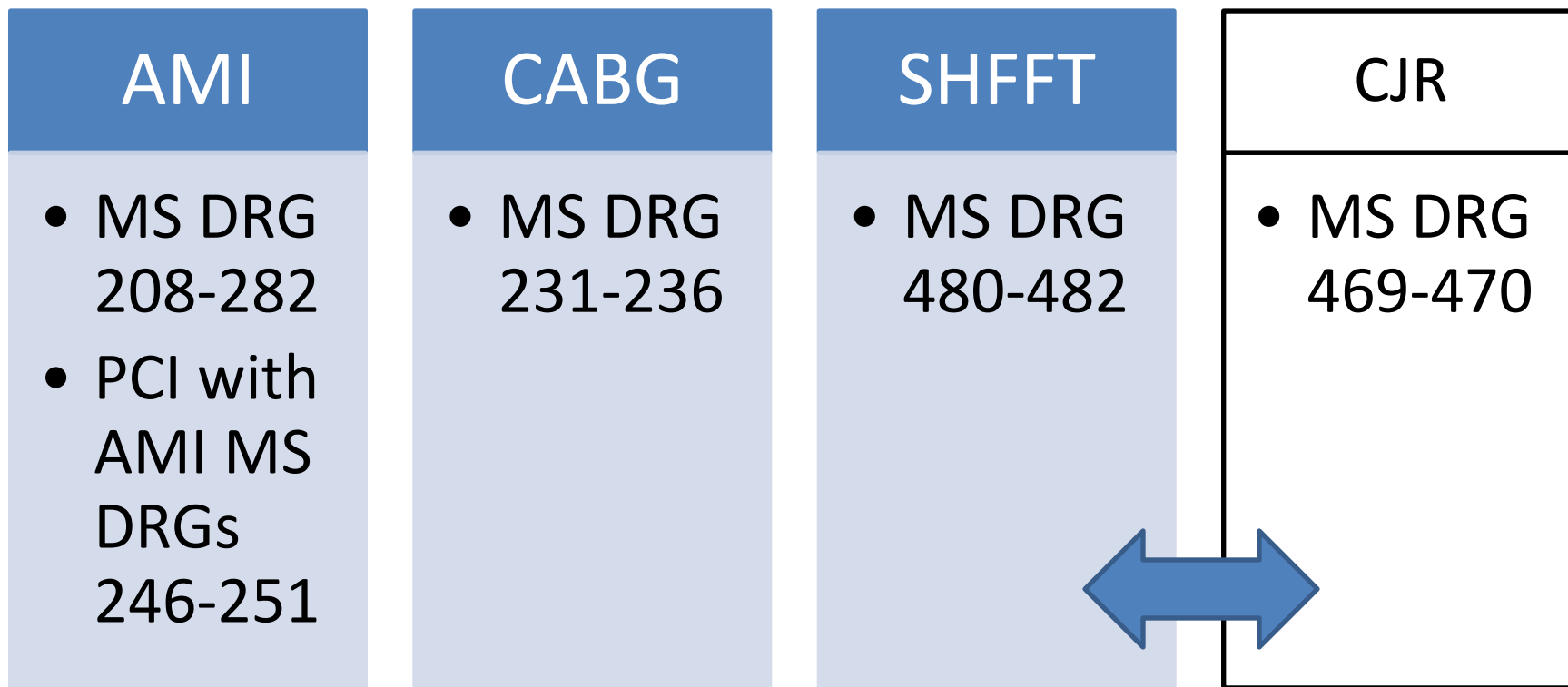
Overview

- CMS Proposed Rule issued July 26, published in the August 2nd Federal Register
- **Comments were due October 3**
- Anticipated final rule December (TBD)
- Proposed Effective Date July 1, 2017



EPM Overview

- Establishes additional clinical areas for episode payment models for Medicare FFS patients



AMI : Acute Myocardial Infraction, PCI: Percutaneous Coronary Intervention, CABG: Coronary Artery Bypass Graft, SHFFT: Surgical hip/femur treatment fracture (excluding lower extremity joint replacements); CJR (formerly CCJR) Comprehensive Care for Joint Replacement payment model



EPM Overview

- Program Duration: 4.5 Years
 - July 1, 2017 – December 31, 2021
- **Required participation** of most short-term acute care hospitals in randomly selected MSAs
 - 294 identified MSA's identified; 98 will be randomly selected for the AMI/PCI and CABG episodes and finalized in a final rule later this year
 - SHFFT episodes will remain mandatory for the same 67 CJR MSA's



EPM Overview

- California CJR Mandatory MSAs include: Los Angeles-Long Beach-Anaheim, Modesto, and San Francisco-Oakland-Hayward
 - 135 California hospitals currently subject to CJR
 - +/- 3 percent of all cases subject to CJR program
- 294 identified MSA's, 16 MSA's in CA; 98 will be selected
 - All three CJR MSA's overlap with the 16
 - 255 eligible CA hospitals for new EPMs
 - 135 CJR hospitals could be subject to SHFFT and CABG, AMI/PCI at the same time.



EPM Overview

- Excluded Hospitals*
 - Critical Access Hospitals (payments made to a CAH's may still be included in the 90 day episode calculation, e.g. swing bed payments for PAC)
 - BPCI Model 2&4 participants
- **Unlike BPCI, short term acute care hospitals are the episode initiator and are accountable for risk associated with the 90 day episode**
 - Physicians and conveners can not be episode initiators EPM rule





EPM Applicable Beneficiaries

- Applicable to Medicare FFS Beneficiaries only
- Episode includes the anchor hospitalization and ALL Part A & B services related to the MS-DRG including 90 days post discharge. EPMs account for hospital transfers or “chaining”
- Episode is cancelled if beneficiary dies during an anchor stay (CJR episode is canceled if they die at any point during the 90 day episode)



EPM Episode Inclusions and Exclusions - Services

Included services

- Physicians' services
- Inpatient hospitalization
- Inpatient hospital readmission
- Inpatient Psychiatric Facility (IPF)
- Long-term care hospital (LTCH)
- Inpatient rehabilitation facility (IRF)
- Skilled nursing facility (SNF)
- Home health agency (HHA)
- Hospital outpatient services
- Outpatient therapy
- Clinical laboratory
- Durable medical equipment (DME)
- Part B drugs and biologicals
- Hospice
- **PBPM payments under models tested under section 1115A of the Social Security Act**

Excluded services

- Hemophilia clotting factors
- New technology add-on payments
- OPPS transitional pass-through payments for medical devices
- Unrelated hospital admissions for MS-DRGs that map to the diagnostic categories of Oncology; Trauma, medical; Chronic disease, surgical; and Acute disease, surgical.
- Chronic conditions rarely affected by the EPM diagnosis, procedure, or post-acute care
- Acute conditions not arising from existing EPM-related chronic conditions or from EPM episode complications.
- **The list of excluded MS-DRGs and ICD-CM diagnosis codes, including both ICD-9-CM and ICD-10-CM, is posted on the CMS Web site**



EPM Payment Methodology

- A “Bundled Payment” \neq A Prospective Capitated Payment
- EPMs are Mandatory, Retrospective Two-Sided Risk Payment Models
 - Hospitals bear all the risk
 - All providers continue to receive FFS payments as they do today throughout the duration of this program



EPM Target Price

- After each performance year, the actual episode spending would be compared to the historical spending episode target price

Historical Spending (3 Years of Data)

- Physician Services
- Inpatient hospital, including readmissions
- IPF
- LTCH
- IRF
- SNF
- Home Health
- Hospice
- Outpatient Therapy
- Clinical Lab
- DME
- Part B Drugs
- Hospice



- Discount Factor
= Target Price

Actual Episode Spending (in Performance Year)

- Physician Services
- Inpatient hospital, including readmissions
- IPF
- LTCH
- IRF
- SNF
- Home Health
- Hospice
- Outpatient Therapy
- Clinical Lab
- DME
- Part B Drugs
- Hospice



Actual Performance



EPM Target Price



Hospital Specific
Target Price

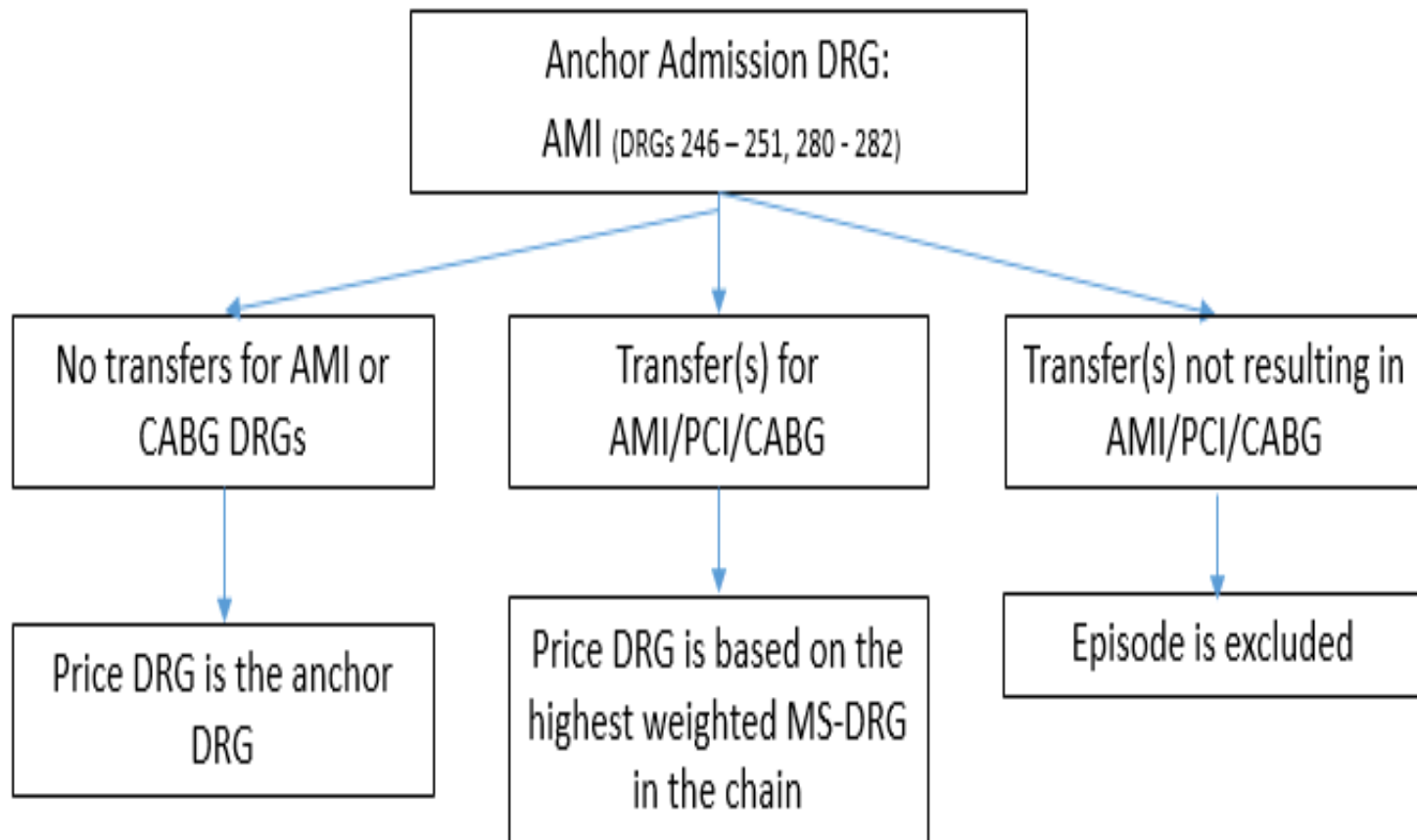


Pacific Region
Target Price
(AK, WA, OR, CA, HI)

Target Price Components	Performance Year				
	1	2	3	4	5
Hospital-specific Data	2/3		1/3	0%	
Regional Data	1/3		2/3	100%	
Discount Factor	(Variable, Adjusted for Quality Performance)				
Baseline Period	CY2013-2015		CY 2015-2017		CY 2017-2019



How are the EPM episode targets different than CJR episodes?



Anchor Admission, Price DRG, Chaining



Hospital Attribution in Chained Admissions

Hospital A is an EPM Participant

Included in Episode

Start of Episode

End of Episode

Anchor DRG (Hospital A)	Price DRG (Hospital B)	Post Discharge Period	Performance Period Hospital Attribution	Performance Period Episode Assignment for Reconciliation	Baseline Period Episode Assignment for Benchmark/Target Calculation
MS-DRG 281 AMI Discharged Alive w/CC	MS-DRG 246 PCI w/Drug-eluting Stent w/MCC	90 Days	Hospital A	MS-DRG 246	MS-DRG 246

Hospital A is NOT an EPM Participant; Hospital B is an EPM Participant

Included in Episode

Start of Episode

End of Episode

Hospital A	Anchor DRG = Price DRG Hospital B	Post Discharge Period	Performance Period Hospital Attribution	Performance Period Episode Assignment for Reconciliation	Baseline Period Episode Assignment for Benchmark/Target Calculation
MS-DRG 281	MS-DRG 246	90 Days	Hospital B	MS-DRG 246	MS-DRG 246



Chaining – Hospitals without PCI services disadvantaged

PCI Episode Pathways		
Anchor DRG	Transfer DRG	Readmission for CABG
AMI	PCI	No
PCI	No	No

Example

Average Medicare Spend for PCI Episodes

	Anchor DRG	Price DRG	Anchor	Transfer	Post-Discharge	Total
<i>Hospital A</i>	281	246	\$6,300	\$21,000	\$12,000	\$39,300
<i>Hospital B</i>	246	246	\$21,000		\$12,000	\$33,000
Average=Target						\$36,150

Expected post-discharge spend would be equal; total spend for *Hospital A* higher by \$6,300 = loss compared to “target”



Regional Medical Center

Analysis of Episode Payment Model (EPM) Proposal for Cardiac (AMI, CABG, PCI) and SHFFT Episodes

Estimated Performance Using Data from Federal Fiscal Years (FFYs) 2012, 2013, and 2014

St. Elsewhere Regional Medical Center

Located in a Potentially Mandatory Cardiac EPM Metropolitan Statistical Area (MSA)

Episode Type	Price Stratifier	Price MS-DRG	MS-DRG Description	Hospital					Middle Atlantic Region				
				Episode Volume	Average Spend (Total)	Average Spend (Anchor Stay)	Average Spend (Post-Discharge)	Chained Episodes (%)	Episode Volume	Average Spend (Total)	Average Spend (Anchor Stay)	Average Spend (Post-Discharge)	Chained Episodes (%)
Percutaneous Coronary Intervention (PCI)	Without CABG Readmission	246	PERC CARDIOVASC PROC W DRUG-ELUTING STENT W MCC OR 4+ VESSELS/STENTS	162	\$42,842 ▲	\$25,335 ▲	\$17,507 ▲	0.62% ▼	5,303	\$39,153	\$24,845	\$14,308	11.37%
		247	PERC CARDIOVASC PROC W DRUG-ELUTING STENT W/O MCC	341	\$22,086 ▲	\$14,734 ▼	\$7,352 ▲	0.00% ▼	15,383	\$21,610	\$15,275	\$6,335	10.88%
		248	PERC CARDIOVASC PROC W NON-DRUG-ELUTING STENT W MCC OR 4+ VES/STENTS	60	\$46,812 ▲	\$25,502 ▲	\$21,310 ▲	0.00% ▼	2,205	\$40,757	\$23,218	\$17,540	10.57%
		249	PERC CARDIOVASC PROC W NON-DRUG-ELUTING STENT W/O MCC	84	\$22,482 ▲	\$13,466 ▼	\$9,016 ▲	0.00% ▼	4,556	\$22,299	\$13,873	\$8,425	10.00%
		250	PERC CARDIOVASC PROC W/O CORONARY ARTERY STENT W MCC	38	\$52,221 ▲	\$23,206 ▼	\$29,015 ▲	0.00% ▼	771	\$41,834	\$23,658	\$18,176	9.19%
		251	PERC CARDIOVASC PROC W/O CORONARY ARTERY STENT W/O MCC	30	\$30,139 ▲	\$14,129 ▼	\$16,010 ▲	0.00% ▼	1,082	\$24,301	\$14,469	\$9,832	7.96%

- Licensed for PCI and CABG
- No chained episodes
- No “penalty” for initial AMI discharge



Comparison to CJR Final Rule – Targets

	CJR FR	EPMs PR
Discount Factor	1.5% - 3.0% dependent upon quality performance	Same
Hospital Specific vs. Regional	PY 1,2 – 1/3 Region; 2/3 Hospital PY 3 – 2/3 Region; 1/3 Hospital PY 4,5 – 100% Region	Same
Baseline	3 Year Baseline CY 2012-2014 ; updated every other year	3 Year Baseline CY 2013-2015 ; updated every other year
Low Volume Thresholds 100% Regional Data	MS DRG 469-470 Fewer than 20 cases	SHFFT – 50 cases AMI – 75 cases PCI – 125 cases CABG 50 cases

***CMS changing CJR rules to align with EPM**



Comparison to CJR Final Rule – Targets (con't)

	CJR FR	EPMs PR
VBP, HAC, Readmissions	Adjusted out of both targets and performance	Same
Wage Adjustment	Adjusted out of individual claims at provider specific level; added back at attributed hospital, 70% labor share	Same
Operating vs. Capital	Operating and capital payments	Same
Prospective target prices	Announced prior to start of each quarter; changing Oct.1 and Jan.1 or each CY	Same
Treatment of reconciliation payments and repayments	Not included in update of baseline	Included in update of baseline*

- CMS has not outlined a timeframe for release of target prices and unlike CJR, they have not yet posted any preliminary data for review.

***CMS changing CJR rules to align with EPM**



EPM Reconciliation

Price DRG and Stratified44	Performance Period Episode Count (a)	Performance Period Episode Target \$ (b)	Total Performance Target \$ (a*b)	Total Actual Performance \$ (c)	Reconciliation Amount \$ ([a*b]-c)
AMI 281 w/o CABG Readmission	100	\$24,000	\$2,400,000	\$2,200,000	\$200,000
AMI 280 w/o CABG Readmission	10	\$40,000	\$400,000	\$550,000	-\$150,000
Hospital A Total	110	\$24,455	\$2,800,000	\$2,750,000	\$50,000

- First reconciliation will take place 3 months after the end of the first performance year. (April 1, 2018)
- Final reconciliation will take place 12 months later to ensure all claims run-out is captured (April 1, 2019) (Budgeting implications)
- Same process for years 2 through 5
- Notably the EPMs (Cardiac, AMI/PCI) create 30 different target prices (revised twice a year, making a total of potentially 60 target prices)
- Combine CJR and SHFFT – total 74 potential targets!



Refresh of Baseline Every Other Year

3-Year Average=
Baseline for 2016-
2017 Targets

	CY 2013	CY 2014	CY 2015	
A) Hospital Average	\$21,500	\$21,500	\$21,000	\$21,333

3-Year Average=
Baseline for 2018-
2019 Targets

	CY 2015	CY 2016	CY 2017	
A) Hospital Average	\$21,000	\$21,333	\$20,500	\$20,944

3-Year Average=
Baseline for 2020

	CY 2017	CY 2018	CY 2019	
A) Hospital Average	\$20,500	\$20,000	\$19,500	\$20,000

Each refresh will likely produce lower average



Proposed Change: Inclusion of Reconciliation Payments

	CY 2017	CY 2018	CY 2019	3-Year Average= Baseline for 2020 Targets
A) Hospital Average	\$20,500	\$20,000	\$19,500	\$20,000

	CY 2017	CY 2018	CY 2019	3-Year Average= Baseline for 2020 Targets
A) Hospital Average	\$20,500	\$20,000	\$19,500	\$20,000
B) Target	\$21,333	\$20,500	\$20,000	\$20,611
C) Reconciliation Payments made to hospital = B-A	\$833	\$500	\$500	
Actual Medicare Spend = A + C	\$21,333	\$20,500	\$20,000	\$20,611

- Decrease in targets over time is slowed
- Set equal to ACTUAL Medicare spend
- Simplified to ignore impact of region
- Regional component will be impacted by EPM *and* BPCI participants



Comparison to CJR Final Rule

	CJR FR	EPMs PR
Stop-Loss Limits	Year 2: 5% Year 3: 10% Years 4-5: 20% Additional protections for Rural, SCH, MDH, RRC	Same
Stop-Gain Limits	Year 1-2: 5% Year 3: 10% Years 4-5: 20%	Same
Episode level stop-loss	2 standard deviations above regional mean by DRG; stratified by Fracture status	Further stratified by anchor vs post-discharge period for CABG; presence of CABG readmission for AMI episodes



EPM Quality Measures

AMI/PCI	CABG	SHFFT (Same as CJR)
<ol style="list-style-type: none">1. Hospital 30-Day, All-Cause, Risk-Standardized Mortality Rate (RSMR) Following Acute Myocardial Infarction2. Excess Days in Acute Care after Hospitalization for AMI (NQF submitted)3. HCAHPS Survey4. Voluntary Hybrid Hospital 30-Day, All-Cause, Risk-Standardized Mortality Rate Following Acute Myocardial Infarction (AMI) Hospitalization.	<ol style="list-style-type: none">1. Hospital 30-Day, All-Cause, Risk-Standardized Mortality Rate (RSMR) Following Coronary Artery Bypass Graft (CABG) Surgery2. HCAHPS Survey	<ol style="list-style-type: none">1. Hospital-level Risk-Standardized Complication Rate (RSCR) following elective primary THA and/or TKA2. HCAHPS Survey3. Total Hip Arthroplasty (THA)/Total Knee Arthroplasty (TKA) voluntary patient-reported outcome (PRO) and limited risk variable data submission



EPM Pay-for-Performance

- **Composite score methodology**
 - Based on each hospital's performance compared with the nation's
 - Hospitals earn between 0 and 20 points for each measure
 - Measure scores are weighted
- **Transparency**
 - Data is reported on Hospital Compare
 - 30-day preview period

Quality Category	AMI Composite Quality Score	CABG Composite Quality Score	SHFFT Composite Quality Score	Eligible for Reconciliation Payments	Eligible for <u>Quality Incentive Payment</u> *	Discount for Calculating Reconciliation (All Program Years)	Discount for Calculating Repayment (Years 2(DR)** and 3)	Discount for Calculating Repayment (Years 4 and 5)
Below Acceptable	< 3.6	< 2.8	< 5.0	No	No	3.0%	2.0%	3.0%
Acceptable	≥ 3.6 and < 6.9	≥ 2.8 and < 4.8	≥ 5.0 and < 6.9	Yes	No	3.0%	2.0%	3.0%
Good	≥ 6.9 and ≤ 14.8	≥ 4.8 and ≤ 17.5	≥ 6.9 and ≤ 15.0	Yes	Yes	2.0%	1.0%	2.0%
Excellent	> 14.8	> 17.5	> 15.0	Yes	Yes	1.5%	0.5%	1.5%



EPM Medicare Policy Waivers

- **SNF three-day rule**
 - SNF Waiver on or after April 1, 2018 if SNF is 3 stars or higher; waiver not available for CABG or SHFFT episodes
- **Home health visits**
 - Does NOT waive the homebound requirements
 - Waives the “incident to” direct supervision rule
 - AML: 13 home visits, CABG: 9 home visits and SHFFT: 9 home visits
- **Telehealth services**
 - Waives the geographic site and originating site requirements



Other Provisions

Financial arrangements/Gainsharing

- Hospitals can enter into financial arrangements with EPM collaborators:
- SNFs, HHAs, LTCHs, IRFs, Physician Group Practices, Physicians, non-physician practitioners, and outpatient therapy providers
- **EPMs Allows the ability to collaborate with CAHs and ACOs***
- Physicians' payments capped at 50% of the total Medicare amount approved under the Physician Fee Schedule
- EPM collaborators can share in downside risk repayments
- Individual EPM collaborator payments cannot exceed 25% of the amount owed to CMS

Beneficiary incentives/protections

- Hospitals can provide in-kind incentives to beneficiaries, if certain criteria are met
- Beneficiaries cannot opt out
- Beneficiaries cannot opt out of data sharing with providers
- Beneficiary deductibles and coinsurance will not change



Advanced APM Considerations

- To meet the QPP Advanced APM requirement, at least one outcome measure must be included if an appropriate measure is available on the QPP MIPS list of measures. CMS proposes the following three outcome measures in the EPMS:
 - AMI Model- Hospital 30-Day, All Cause, Risk-Standardized Mortality Rate Following AMI Hospitalization (NQF #0230);
 - CABG Model- Hospital 30-Day, All-Cause, Risk-Standardized Mortality Rate Following CABG (NQF #2558); and
 - SHFFT- Hospital-level Risk-Standardized Complication Rate Following Elective Primary THA and/or TKA (NQF #1550)
- Those EPM participants that meet the CEHRT use requirement must attest to meeting the definition as specified by CMS. In addition, each EPM participant would be required to submit a clinician financial arrangement list no more often than quarterly. This list must include information on each EPM collaborator, collaboration agent, and downstream collaboration agent.



CHA Comments

- Too much too soon; it's a marathon not a sprint
- Opposes expansion of CJR at this time
- Exclude CJR hospitals from Cardiac EPM Models
- Phase in Cardiac model at a later date, following evaluation of voluntary efforts; start with elective CABG
- Learn from experience, lead from the front, build on success

CMS Part B Drug Payment Model



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Background

- CMS proposed a new payment model, Part B Drug Payment Model, under the authority of the Center for Medicare and Medicaid Innovation (CMMI)
- Published in the March 11, 2016 issue of the Federal Register (81 FR 13230-13261)
- Comments were due to CMS by May 9, 2016
- Expected final rule, TBD



Background (cont.)

- Medicare Part B includes a limited drug benefit that encompasses drugs and biologicals that fall into three general categories:
 - Drugs furnished incident to a physician's service (and generally not self-administered)
 - Drugs administered via covered item of durable medical equipment (DME)
 - Other drugs specified by statute



Background (cont.)

- Medicare pays for drugs that are administered in a physician's office or the hospital outpatient department
 - Average sales price (ASP) plus a statutorily mandated six percent add-on
- CMS expresses concern that ASP methodology encourages the use of more expensive drugs



Participation: Selected Geographic Areas and Sampling

- CMS requires the participation of all **providers** and suppliers furnishing covered and separately paid Part B Drugs
- 5 year demonstration beginning as soon as this fall
- CMS chose Primary Care Service Areas (PCSAs) as the geographic unit for this model
 - PCSAs were developed by HRSA and based upon patterns of Medicare Part B primary care services



Summary of CMS Proposal for Medicare Part B Drug Payment Model

Phase 1 – ASP+X (no earlier than 60 days after display of final rule, Fall 2016)	Phase 2 – VBP (no earlier than Jan. 2017)
ASP+6% (control)	ASP+6% (control)
	ASP+6% with VBP Tools
ASP+2.5% and Flat Fee Drug Payment	ASP+2.5% and Flat Fee Drug Payment
	ASP+2.5% + Flat Fee Drug Payment with VBP Tools

Note: Primary Care Service Areas (PCSAs), which are clusters of ZIP codes that reflect primary care service delivery, would be randomly assigned to each model test arm and the control group. The assigned PCSAs would not include ZIP codes in the state of Maryland where hospital outpatient departments operate under an all-payer model.



Phase II: Applying Value-Based Purchasing Tools

- Proposes to implement VBP tools for Part B drugs using tools that are often used by commercial health plans (e.g., Medicare Part D plan sponsors, Pharmacy Benefit Managers (PBMs), and hospitals)
- CMS does not propose specific tools at this time, but offers example of what VBP strategies could include:
 - Reference pricing
 - Indications-based pricing
 - Outcomes-based risk sharing agreements
 - Discounting or eliminating patient coinsurance amount

Value-Based Purchasing Strategy	CMS definition and proposals
Reference Pricing (Providing equal payment for therapeutically similar drug products).	<p>Reference pricing is setting “a benchmark rate based on the current payment rate for a drug or drugs in a class that may be used as the basis of payment for all other therapeutically similar drug products in a group.”</p> <p>CMS proposes to prohibit Medicare providers and suppliers from billing the beneficiary; may not be held responsible for paying the difference between their prescribed drug and the benchmark (common practice in commercial plans).</p>
Indication-based pricing	CMS proposes using value-based pricing to vary prices for a given drug based on its varying clinical effectiveness for different indications covered under existing Medicare authority.
Outcomes-based Risk Sharing Agreement	CMS proposes it have the ability to establish a voluntary outcome based agreement with manufacturers that would tie the final price of a drug to results achieved by specific patients rather than using a predetermined price based on historical population data.
Discounting or eliminating patient coinsurance amounts	Beneficiary cost-sharing could be reduced for Part B drugs “deemed to be high in value.” Reductions in cost sharing would not change the overall payment amount that providers receive for the drug.



Phase II: Applying Value-Based Purchasing Tools (cont.)

- CMS describes the process it would use to finalize implementation of specific tools
- CMS would solicit public input on each proposal by posting on the CMS website
 - **Thirty days** would be provided for public comment;
 - A minimum of **45** days public notice would be provided before implementation



Phase 1

- Nothing more than a payment cut to OPPS
- Budget neutrality adjustment across all Part B disproportionately harms hospitals — already operating with negative 12% outpatient margins
- Hospitals lose because of current OPPS drug packing policies (OPPS) < \$100 (no flat fee)
- Urge CMS to exclude hospitals from Phase I
 - Hospitals do not prescribe drugs – physicians do
 - Lack of lower cost drug substitutes in hospital setting as opposed to physician setting



Drugs That Cost More Than \$480 Per Day Would Result in Greater Reduction in Reimbursement



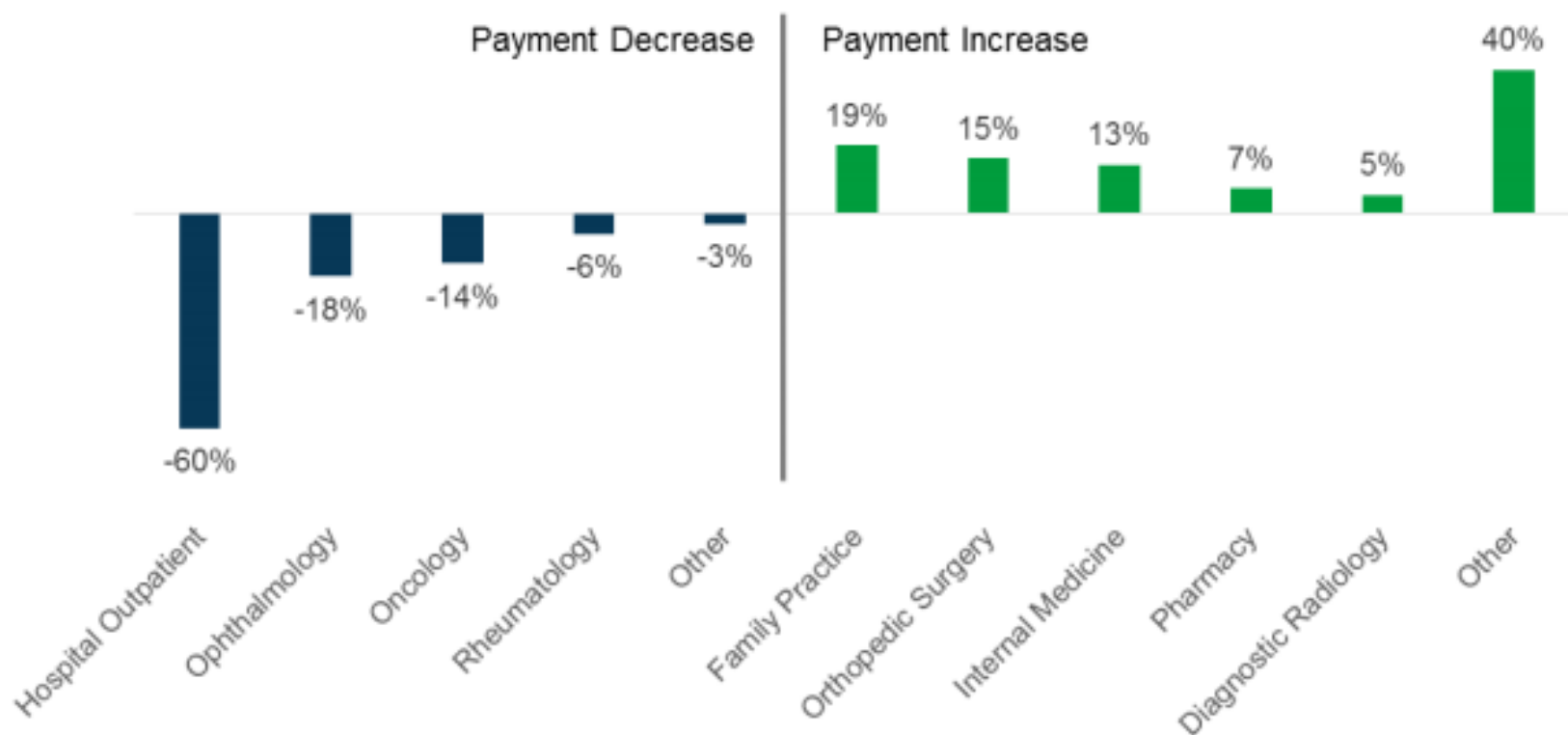
Source: Avalere Analysis, April 6, 2016

<http://avalere.com/expertise/managed-care/insights/proposed-medicare-part-b-rule-would-reduce-payments-to-hospitals-and-some-s>



Hospitals Disproportionately Harmed by this Policy

Share of Increase / Reduction in Payment Under Proposed Part B Rule, by Provider Specialty



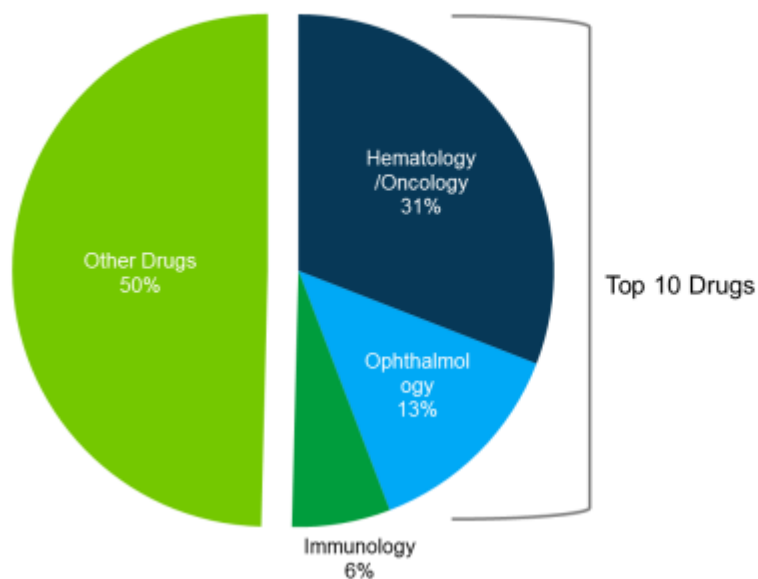
Source: Avalere Analysis, April 6, 2016

<http://avalere.com/expertise/managed-care/insights/proposed-medicare-part-b-rule-would-reduce-payments-to-hospitals-and-some-s>



Cancer Drugs Significantly Impacted

Total Medicare Part B Payment Reduction Under Proposed Rule Including Sequester Impact for Top 10 Drugs



Source: Avalere Analysis, April 6, 2016

<http://avalere.com/expertise/managed-care/insights/proposed-medicare-part-b-rule-would-reduce-payments-to-hospitals-and-some-s>



CHA Comments

- If CMS includes hospitals in Phase 1, they should
 - Scale back number of hospital participants
 - Exclude cancer drugs
 - Consider applicability to only certain specialties
- Implementation of G codes (for purpose of paying flat fee) is burdensome to hospitals
 - CMS should change their systems not make us change ours
- Delay implementation until July 1, 2016

Phase II

- Implementation of Phase II is too soon, and proposed regulation makes no specific proposals for comment
- Move forward only through notice and comment



Next Steps

- CMS has until 2019 to finalize a rule
- Likely to be finalized by the end of this year
- Scope of rule is uncertain
- Field is divided — but Pharma and hospital industry in agreement to scale back, purchasers and consumers and some health plans encouraging CMS to proceed
- Congress has expressed significant concerns



MACRA



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What's Different About MACRA

- MACRA stands for “Medicare Access and CHIP Reauthorization Act”
- Repealed the infamous “Sustainable Growth Rate” legislation
- Bipartisan?!?!?
- Changes how Medicare will pay physicians



MACRA is more evolutionary than revolutionary, because the transition to value-based payments (VBPs) is not new. However, MACRA accelerates these changes:

- Prospective solicitation of stakeholder input
- Extensive retrospective review and reporting
- Exceptional amount of authority delegated to the Secretary of Health and Human Services
- Closer alignment of incentives under Parts A and B
- Expect an impact elsewhere –
 - Medicare Advantage
 - Commercial Payers



New MACRA Legislation

MACRA provides a new payment structure for physicians with quality metrics and two distinct tracks for physician's compensation

KEY LAW CHANGES: PAYMENT CHANGES AND PERFORMANCE METRICS

RATE INCREASES ARE MORE CONSISTENT

- Rate increases have been standardized for the next few years
- Rate increases change depending on track

PAY-FOR- PERFORMANCE METRICS ARE INTEGRATED

- The Physician Quality Reporting System (PQRS), meaningful use (MU), and the value-based payment modifier (VBPM) have been combined into the first track
- The second track is for physicians using risk-based models that already incorporate VBP



New MACRA Legislation

MACRA Tracks 1 and 2

TRACK 1:

“MIPS” — MODIFIED FEE-FOR-SERVICE TRACK

*Rate Changes Are Scheduled
Under MIPS Over Time*

» **2015–2019:**

0.50% annual increase

» **2020–2025:**

No annual fee change

» **2026–?:**

0.25% annual increase



ADDITIONAL INFORMATION

- The Merit-Based Incentive Payment System (MIPS) incorporates upside and downside risk through four performance measures
- Downside penalties will pay for upside bonuses, making MIPS budget-neutral
- There is an additional \$500 million that will be distributed annually to top performers from 2019 through 2024

TRACK 2:

Alternative Payment Models — (RISK-BASED)

*Rate Changes Are Scheduled
Under APM Over Time*

» **2015–2019:**

0.50% annual increase

» **2020–2025:**

No annual fee change

» **2026–?:**

0.75% annual increase



ADDITIONAL INFORMATION

- Alternative Payment Models (APMs) means value-based, non-traditional (FFS) payment mechanisms, such as ACOs. To be eligible, physicians must use an EHR, be paid for quality metrics similar to those under MIPS, and bear “more than nominal” financial downside risk
- Physicians must receive a large percentage of revenue through APMs to be eligible for this track
- The APM track frees physicians from participating in the MIPS performance metrics
- Plus: 5% bonus from 2019 - 2024



MIPS: Performance Evaluation

MIPS incentivizes performance across four key measures, utilizing a single composite score in a budget-neutral fashion



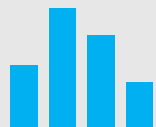
CLINICAL
QUALITY
(30%)

- Physicians receive a score ranging from 0 to 100 based on their performance across the four metrics and the relative weight assigned to each metric



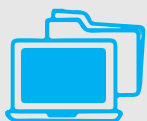
RESOURCE
UTILIZATION
(30%)

- This score, which is compared to scores of other physicians, then determines whether physicians pay a penalty, earn a bonus, or simply receive payment according to the fee schedule



PRACTICE
IMPROVEMENT
(15%)

- The downside and upside risks are capped at a certain level that changes over time



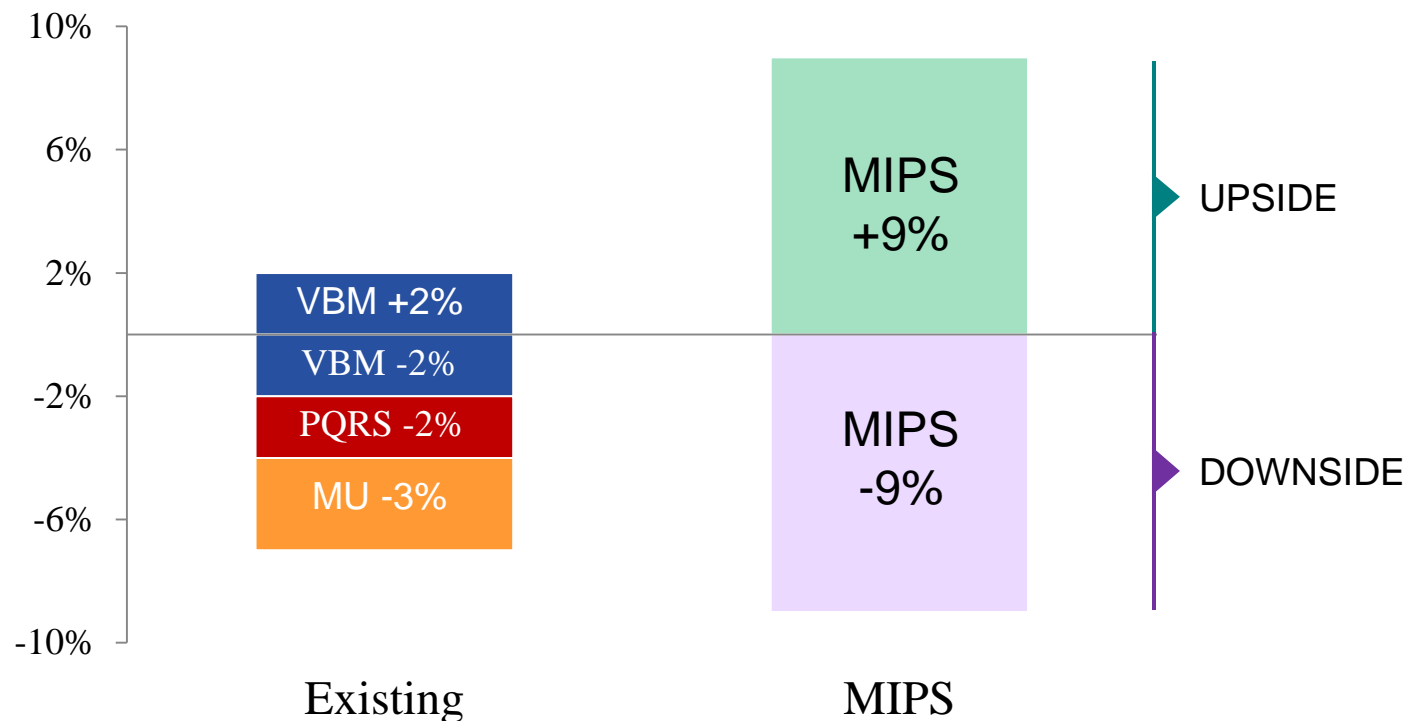
MU
(25%)



MIPS by the Numbers

Comparison to Existing Incentives

Under MIPS, the range of upside/downside potential is substantially greater than the existing programs it replaces





Allowable APM Examples

The APM track gives physicians who care for larger Medicare patient populations an opportunity to pursue alternative models and rewards them financially for doing so

APM MODELS

- Models from Center for Medicare and Medicaid Innovation
- The Medicare shared savings program (ACOs)
- A demonstration under Health Care Quality Demonstration Program
- Demonstrations required by Federal law

CRITERIA FOR ELIGIBILITY

- Certified EHR
- Comparable quality measures to MIPS
- Risk above a “nominal amount” or a medical home that meets expansion criteria



APMs: Medicare Requirements and Lump Sum Bonuses

Requirements for participation in APMs will increase over time

		2023+
2019–2020	2021–2022	Medicare revenue requirement from APMs: 75% <i>or</i> » All payor revenue from APMs: 75% » Medicare revenue requirement from APMs: 25%
Medicare revenue requirement from APMs: 25%	Medicare revenue requirement from APMs: 50% <i>or</i> » All payor revenue from APMs: 50% » Medicare revenue requirement from APMs: 25%	
Annual lump sum bonus on fee schedule: 5% (discontinued after 2024)		

How will MACRA affect me?

Am I in an **APM**?

Yes

No

Am I in an **eligible** APM?

Yes

No

Do I have enough **payments or patients through** my eligible APM?

Yes

No

Is this my **first year** in Medicare
OR am I below the **low-volume threshold**?

Yes

No

Not subject to
MIPS

Subject to **MIPS**

Qualifying APM Participant

- 5% lump sum **bonus payment** 2019-2024
- Higher **fee schedule updates** 2026+
- APM-specific **rewards**
- **Excluded** from MIPS

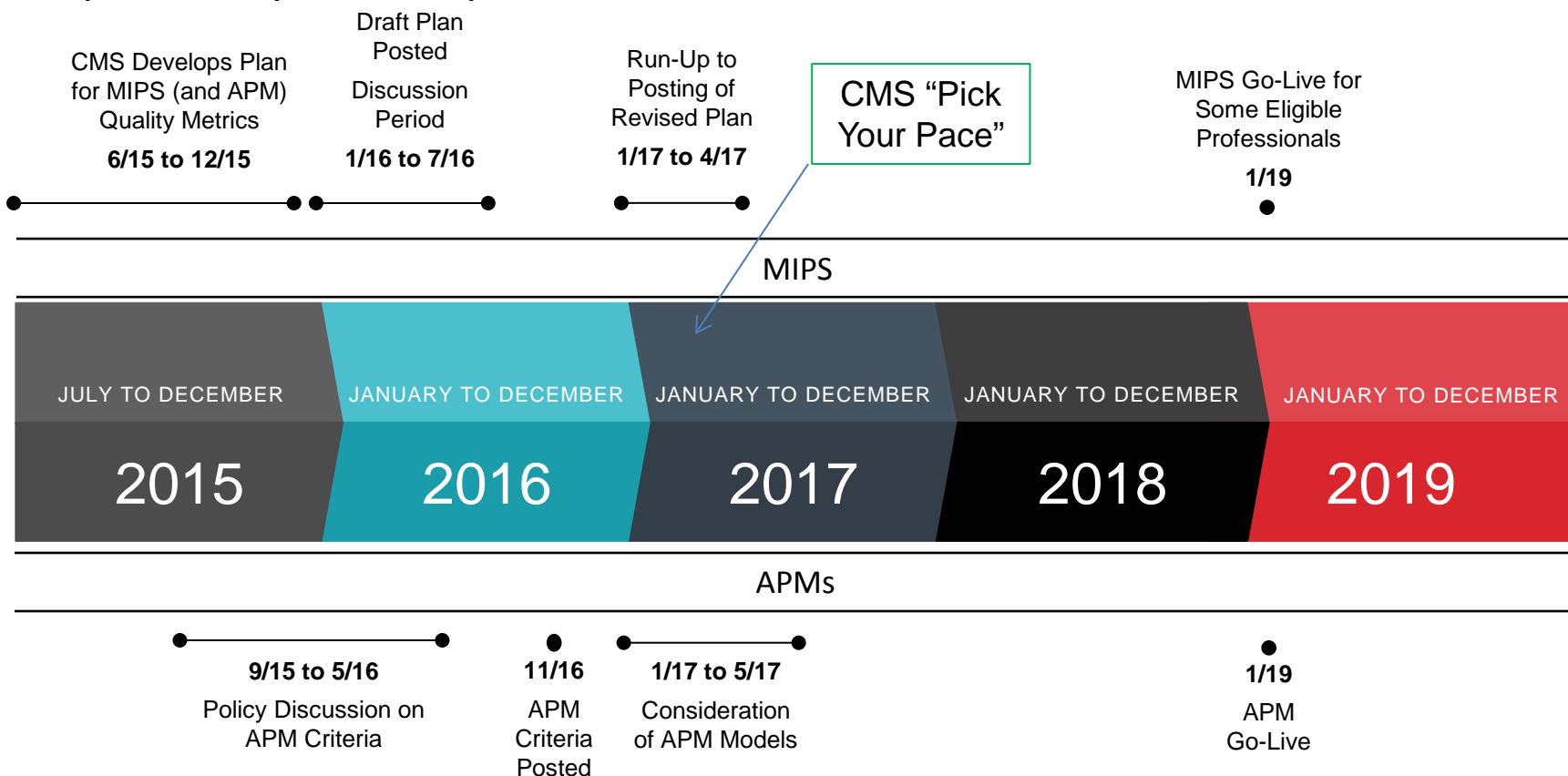
- Subject to **MIPS**
- **Favorable** MIPS scoring
- APM-specific **rewards**

Bottom line: There are opportunities for financial incentives for participating in an APM, even if you don't become a QP.



Timing of Rollout

The rollout of MIPS and APMs will take place in a very compressed time frame by government standards. Stakeholders will want to keep abreast of developments and provide input to the process as needed





Implications



- The ability to understand and manage the cost of care, and to demonstrate value to payers, will become even more important
- CMS payment methodologies for non-physician services may change as well
- The relationship between Parts A and B will become more complicated



Implications (cont.)



- Physician practice consolidation and acquisitions will continue
- Physician compensation and service agreements will need to evolve
- Commercial managed care contracts will need to be amended
- Interested parties have a voice in shaping the final product



Implications (cont.)



- Hospitals with physician vehicles will have to quickly decide whether to stay in MIPS or move to an APM
- Hospitals offering physicians a MIPS or APM solution may be more competitive
- Hospitals may be able to take advantage of physician needs for capital and expertise required to participate effectively in the new payment structures
- Alignment strategies particularly with respect to APMs



Comment Themes — MIPS

- CHA appreciates that CMS streamlined and reduced the required number of quality measures for physicians
 - Adjust for Socio-demographic factors (SDS) where appropriate
- Consideration of a method for allowing hospital-based physicians to use their facilities' quality reporting and pay-for-performance program measure performance in the MIPS
- Considerations for alignment between hospitals' EHR Incentive Program requirements with the Advancing Care Information requirements for physicians



Comment Themes — APMs

- Allow for current EPM models to qualify as APMs to further align hospitals and physician payments and incentives
- CMS should recognize risk associated with initial investment in establishing APMs
- Consider changes to fraud and abuse laws that are barriers to clinical integration and alignment
- Consideration of capturing risk-sharing agreements in Medicare Advantage



Medicare's New Outpatient Observation Notice (MOON)



NOTICE Act Requirements

- NOTICE Act requires Medicare patient notification when observation services last more than 24 hours for ALL individuals entitled to Medicare benefits under Title XVIII
 - Enacted Aug. 6, 2015
 - Effective Aug. 6, 2016
- CMS requires a **standard** notice, the MOON, and it must be provided:
 - Within 36 hours of start of observation or sooner if patient is discharged, transferred or admitted before 36 hours
 - Written and verbal notification
- Requires: reason for observation and that it could affect cost-sharing and post-acute coverage (e.g. SNF stay)



Medicare Outpatient Observation Notice (MOON)

- First MOON draft released in April as part of the FFY 2017 IPPS proposed rule
- Second notice released by OMB on August 8 for an additional 30 day comment period
- Current Notice available at <https://www.cms.gov/Regulations-and-Guidance/Legislation/PaperworkReductionActof1995/PRA-Listing-Items/CMS-10611.html?DLPage=2&DLEntries=10&DLSort=1&DLSortDir=descending>



Advocacy on the MOON

CHA successfully advocated for CMS changes including:

- **Timing:** CMS now allows the notice to be provided anytime before the patient has been on observation 36 hours, or sooner, if discharged, transferred or becomes inpatient.
- **Length and Complexity:** CMS shortened the notice and simplified the language (CMS has only agreed to English and Spanish versions).
- **Implementation timeline:** CMS moved the implementation date from Aug 6, 2016 to 90 days after the MOON is released as final by OMB (likely in the next few months).
- **Which staff can provide MOON:** CMS allows hospitals to determine appropriate staff.



MOON – Round 2

OMB Review

- The Office of Management and Budget (OMB) conducted a 30-day comment period on the MOON form pursuant to the Paperwork Reduction Act. OMB solicits comment on the following issues:
 - The need for the information collection and its usefulness in carrying out the proper functions of our agency.
 - The accuracy of the estimate of the information collection burden.
 - The quality, utility and clarity of the information to be collected.
 - Recommendations to minimize the information collection burden on the affected public, including automated collection techniques.



MOON Notice: Receiving Observation Services

(Hospitals may include contact information or logo here)

Medicare Outpatient Observation Notice

Patient name:

Patient number:

You're a hospital outpatient receiving observation services. You are not an inpatient because:



MOON Medicare Coverage Discussion

Being an outpatient may affect what you pay in a hospital:

- When you're a hospital outpatient, your observation stay is covered under Medicare Part B.
- For Part B services, you generally pay:
 - A copayment for each outpatient hospital service you get. Part B copayments may vary by type of service.
 - 20% of the Medicare-approved amount for most doctor services, after the Part B deductible.

Observation services may affect coverage and payment of your care after you leave the hospital:

- If you need skilled nursing facility (SNF) care after you leave the hospital, Medicare Part A will only cover SNF care if you've had a 3-day minimum, medically necessary, inpatient hospital stay for a related illness or injury. An inpatient hospital stay begins the day the hospital admits you as an inpatient based on a doctor's order and doesn't include the day you're discharged.
- If you have Medicaid, a Medicare Advantage plan or other health plan, Medicaid or the plan may have different rules for SNF coverage after you leave the hospital. Check with Medicaid or your plan.

NOTE: Medicare Part A generally doesn't cover outpatient hospital services, like an observation stay. However, Part A will generally cover medically necessary inpatient services if the hospital admits you as an inpatient based on a doctor's order. In most cases, you'll pay a one-time deductible for all of your inpatient hospital services for the first 60 days you're in a hospital.



Questions/ Complaints about Observation Services

If you have any questions about your observation services, ask the hospital staff member giving you this notice or the doctor providing your hospital care. You can also ask to speak with someone from the hospital's utilization or discharge planning department.

You can also call 1-800-MEDICARE (1-800-633-4227). TTY users should call 1-877-486-2048.

CMS explains:

The MOON notification of observation status does not constitute a determination and the NOTICE Act does not provide for appeal rights for the notice itself.

Medicare beneficiaries can always call 1-800-MEDICARE.



MOON Cost for Medications and Other Financial Information

(Hospitals may include contact information or logo here)

Your costs for medications:

Generally, prescription and over-the-counter drugs, including “self-administered drugs,” you get in a hospital outpatient setting (like an emergency department) aren’t covered by Part B. “Self-administered drugs” are drugs you’d normally take on your own. For safety reasons, many hospitals don’t allow you to take medications brought from home. If you have a Medicare prescription drug plan (Part D), your plan may help you pay for these drugs. You’ll likely need to pay out-of-pocket for these drugs and submit a claim to your drug plan for a refund. Contact your drug plan for more information.


If you’re enrolled in a Medicare Advantage plan (like an HMO or PPO) or other Medicare health plan (Part C), your costs and coverage may be different. Check with your plan to find out about coverage for outpatient observation services.

If you’re a Qualified Medicare Beneficiary through your state Medicaid program, you can’t be billed for Part A or Part B deductibles, coinsurance, and copayments.


<http://www.calhospital.org/cha-news-article/oig-issues-policy-discounts-waivers-self-administered-drugs>



CMS Site: Beneficiary Notice Initiative Page (www.cms.gov/bni)



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Beneficiary Notices Initiative (BNI)

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[FFS HHCCN](#)

[FFS SNFABN and SNF Denial Letters](#)

[FFS HINN](#)

[FFS ED Notices](#)

[MA Denial Notices](#)

[MA ED Notices](#)

Beneficiary Notices Initiative (BNI)

Please Note: For Medicare Prescription Drug Coverage Notices -- see below under "Related Links."

Beneficiary Notices Initiative

Both Medicare beneficiaries and providers have certain rights and protections related to financial liability under the Fee-for-Service (FFS) Medicare and the Medicare Advantage (MA) Programs. These financial liability and appeal rights and protections are communicated to beneficiaries and providers through the Beneficiary Notices Initiative (BNI).

Use the navigation tool on the left to find the instructions:

- FFS Advance Beneficiary Notice of Non-Coverage (ABN)

Medicare Outpatient Observation Notice (MOON)

The Medicare Outpatient Observation Notice (MOON) is a standardized notice developed to inform beneficiaries (including Medicare health plan enrollees) that they are an outpatient receiving observation services and are not an inpatient of the hospital or critical access hospital (CAH).

The MOON is mandated by the federal Notice of Observation Treatment and Implication for Care Eligibility Act (NOTICE Act), passed on August 8, 2015. The NOTICE Act requires all hospitals and CAHs to provide written and oral notification under specified guidelines.

CMS held a listening session on December 21, 2015 to solicit the input of the hospital industry, beneficiary advocates, and other stakeholders regarding CMS's implementation of the MOON. See the link to the written transcript in "Downloads" below. The link to the audio file of this listening session can be found in "Related Links" below.

CMS Proposals

Updated versions of the MOON, its instructions, and implementing regulations were posted on August 2, 2016, in conjunction with the FY 2017 Medicare hospital inpatient prospective payment systems (IPPS) final rule.

See "Federal Register - IPPS - NOTICE Act Final Rule" and "CMS-10611" in "Related Links" below to view the proposed NOTICE Act regulation (Section L and 42 CFR 489.20), the updated draft MOON, and accompanying materials. For instructions on how to comment on the MOON and related material, please see "CMS-10611" in "Related Links".



Still to come by December 31st

- Outpatient Final Rule
- Physician Fee Schedule
- Home Health Final Rule
- MACRA Final Rule
- Cardiac Bundling Final Rule (EPMs)
- Medicare Appeals Final Rule
- 340B Guidance
- Discharge Planning CoP Final Rule
- Antibiotic/Non-discrimination Cop Final Rule
- Medicaid Supplemental Payments
- Medicaid DSH Cuts Proposed Rule – January 2017





Conclusion

Managing Complex Change

Vision + Skills + Incentives + Resources + Action Plan = Change

■ + Skills + Incentives + Resources + Action Plan = Confusion

Vision + ■ + Incentives + Resources + Action Plan = Anxiety

Vision + Skills + ■ + Resources + Action Plan = Resistance

Vision + Skills + Incentives + ■ + Action Plan = Frustration

Vision + Skills + Incentives + Resources + ■ = False Starts



Thank You/Questions

Alyssa Keefe
Vice President Federal Regulatory Affairs
California Hospital Association
CHA Washington, DC Office
(202) 488-4688
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Text your questions to 703-340-9850